

We have to thank those who take a chance on our product. They believe in us, and we need to make a stand to protect these loyal followers with our constant education.

It's important to us that we

"Bring them the very best the world has to offer!"

✓ **Case Study #1: Ron Buck**

Retired Canadian Navy and our only fan with a Wiki Page https://en.wikipedia.org/wiki/Ronald_Buck

First email dated Nov 12, 2021:

John,

You may remember me, large red brick farmhouse in North Gower. I hear you just put in a Heat Pump for Robin Friesen.

When we did the first install here, the Heat Pump is an XP 14, which cuts over to gas at 5C. I have a Lennox mini-split in the loft, which in theory, will heat down to -20.

The XP14 is great, except I am spending a ton on propane.

If the ROI was right and I could get a significantly lower balance point, I would have some interest. I would want at least something in the -14/15 range.

*Let me know.
Regards.
Ron Buck*

So, Ron already had a single-stage heat pump from Lennox that we sold him over a decade ago. Ron has a century-old farmhouse on the outskirts of North Gower, and when I met him, he wanted to take the edge off of his propane bills. We sold him a new Lennox propane furnace and a heat pump. We saved him what he could, but with growing propane costs, the original equipment needed an upgrade to the LVL 2 Heat Pump from RHE. We made a deal with a handshake to help him out. Needless to say, Ron is our biggest fan, and we are humbled by his want to help get data for us.

Here is Ron's finding after one winter operation:

John,

All good.

Overall, it seems -15C or higher is its happy zone.

Does provide some heating capability down to about -18.5C.

So far this year, I have reduced propane consumption by 66% and by the end of April, I expect it to be even better.

Ron

To put this "66%" into perspective, Ron's propane bill was over \$4,000! And we replaced a single-stage heat pump already! Can you imagine if he had an AC only?!

We saved Ron \$2,670.00 on propane costs.

His Hydro only went up slightly, and he hardly noticed an increase.